

Thermoprofit



Website: www.thermoprofit.at

Thermoprofit is an impulse programme to stimulate the market for energy services involving different market actors. It was developed within the Municipal Energy Concept of the City of Graz, called KEK Graz (1996), as a public-private partnership, involving local authorities as well as companies and other agencies. The medium-term goal of the impulse programme is to disseminate innovative energy services like energy performance contracting and related approaches to support the market development of energy services. They are effective instruments for the energy-related and economical optimisation of building, saving of energy costs, a reduction in energy consumption and environmental pollution, and a stimulation of the regional economy.

Thermoprofit contains the key elements of Third Party Financing and Energy Performance Contracting, while being organised in a more flexible way. In particular, Thermoprofit is focused less on advance financing by the contractor. It also includes models in which the ESCO optimises energy use on the basis of either an energy saving guarantee or a performance-based fee, while the owner of the building remains in charge of the financing himself. While Thermoprofit projects are above all designed for the renovation of existing buildings, they can also be applied to the construction of new buildings.

The essential characteristics of Thermoprofit projects are:

- reduction of energy used in buildings
- economic advantages for owners and users of buildings
- direct or indirect reduction in pollutants and CO₂ -emissions
- planning and implementation carried out by a Thermoprofit partner
- Thermoprofit guarantees that energy costs will stay below a defined limit

The Thermoprofit Network consists of suppliers of total service packages – the so-called **Thermoprofit partners**. Primarily, Thermoprofit partners are prime contractors. They cooperate with regional enterprises in the execution of projects and thus contribute to stimulating the economy of the respective region. They commit themselves to the Thermoprofit quality standards and are certified by the Thermoprofit-Commission as qualified

and professional contractors. The **Graz Energy Agency** co-ordinates the network and acts as a turntable for Thermoprofit issues. It is responsible for the project management and in charge of implementing and supporting the required networking and marketing activities.

Results so far are:

- 6 companies certified as Thermoprofit partners
- 3 Thermoprofit partner agencies
- 13 Thermoprofit projects realised or underway, several projects in preparation
- 83 buildings optimised with Thermoprofit & investments of 7,2 Mio. € in 2001
- Contracting award “Energieprofi 2001” for two Thermoprofit projects
- High publicity of “Thermoprofit” in the Styrian region and beyond

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